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P.O. Box 248
Whitewright, Texas 75491

DIRECTORS' MEETING
December 8, 1995
San Angelo, Texas

THESE MINUTES WILL BE READ AND REVISED AS NECESSARY
FOR APPROVAL AT THE FOLLOWING BOARD MEETING

President W.E. Whitehead called the meeting to order, and a quorum was established. Attending were Treasurer T.E. Beck, Directors Jimmy Day, Lynn Farmer, Don Jackman, Allen Lynch with a proxy from Charles Turner, Mike Masters with a proxy from Sam Meadows, Walter Pope, Ernest Schwartz and Don Smith.

Guests were introduced. Present were Margaret Beck, Pete Gilbert, Daryle Coates, Joe Raff and Tony Garza.

The minutes of the November meeting were read by Linnelle Wilson. President W.E. Whitehead asked if there were any changes or corrections to the minutes. The spelling of the name of South African Judge Voister was corrected. There were no other changes, additions or deletions. Mike Masters moved that the minutes be accepted as read, Jimmy Day seconded the motion, and the minutes were approved as read.

W.E. Whitehead announced that 20 goats had been donated by ABGA members for the LSU test and that Dr. Frank Pinkerton was very appreciative.

Treasurer T.E. Beck and Linnelle Wilson distributed the financial report and the proposed 1996 budget.

Walter Pope moved to transfer the ABGA bank account from Whitewright National Bank to First State Bank of Austin, which has a branch office in Sherman, Texas, and to cancel the current \$1500 per month accounting fee by moving the accounting

responsibilities to the central office in Austin by January 1, 1996. Lynn Farmer seconded the motion. The motion carried.

Jimmy Day moved the Board of Directors direct the Registry Office to make deposits into the bank account twice a week, that a nominal amount of money be used to open the new bank account at First State Bank of Austin until all outstanding checks written on the Whitewright National Bank account have been cleared and the account is closed, that a minimum number of checks be written on the Whitewright National Bank account between December 25, 1995, and January 1, 1996, and that Linnelle Wilson as Executive Director be directed to institute these changes. Mike Masters seconded the motion. The motion carried.

Lynn Farmer moved that Linnelle Wilson investigate implementing a 1-800 telephone number in the most effective manner by January 1, 1996, for the purpose of transferring all calls that are not directly related to the registering of an animal to the Austin central office. Mr. Pope seconded the motion. The motion carried.

Treasurer T.E. Beck explained the proposed 1996 budget. Mike Masters moved that the proposed 1996 Income and Expense Budget be accepted and that the budget be reviewed at the end of each quarter and any needed changes be made at that time. Don Jackman seconded the motion. The motion carried.

Don Smith announced that the San Angelo show will accept entries for purebred Boer goats and percentage goats until January 10, 1996.

Don Smith moved that all results from ABGA sanctioned shows must come back into the central office. Don Jackman seconded the motion. The motion carried.

Don Smith moved that the ABGA sanction the Boer Goat show at the West Texas Fair. Don Jackman seconded the motion. The motion carried.

Joe Raff gave a report for the Show Committee and discussed changes that may need to be implemented for the 1996 National Show. Allen Lynch moved that all goats, to be eligible to be entered in the ABGA National Show, both the open show and the junior show, must be registered in the exhibitor's name and the goat's ABGA registration number by May 1, 1996. Don Smith and Mike Masters seconded the motion. The motion carried.

Margaret Beck and Pete Gilbert gave the report of the Advertising/Promotion Committee. Pete Gilbert outlined five

possible goals of their committee: (1) develop a slogan for the ABGA by membership suggestions or an advertising agency; (2) mount a national advertising campaign including TV and radio; (3) participate in fairs and shows both inside and outside the state of Texas; (4) promote cooking show contests; (5) target restaurant markets in Dallas, Houston and New Orleans.

Don Jackman moved that there be a contest among the membership of the ABGA to select a slogan for the ABGA with the winner receiving a prize of \$200, the ABGA retaining the right to reject any and all entries, and all entries becoming the property of the ABGA. Mike Masters seconded the motion. The motion carried.

Ernie Schwartz moved to give the Advertising/Promotion Committee permission to pursue the avenue of national advertising. Allen Lynch seconded the motion. The motion carried.

The Advertising/Promotion Committee was given a directive to develop cookoff teams and to get these teams in as many cookoffs as possible.

Mike Masters and Linnelle Wilson reported on the 1996 National Convention in Tyler, Texas. They discussed their proposed program plans and took suggestions from the Board.

Lynn Farmer, as chairman of the Committee on the Ennobled Herd Book, moved that the ennoblement of a goat require (1) passing a visual inspection and (2) earning a minimum number of points through performance testing and/or showing with specific criteria for the point systems for the performance testing and showing to be determined by the Ennobled Herd Book Committee and presented for approval at the next Board meeting. Ernie Schwartz seconded the motion. The motion carried.

Ernie Schwartz, representing the Scholarship Committee, presented sample applications for the Agricultural Careers Scholarship of the National 4-H Scholarship Program as an example of an application form for the ABGA to implement in its scholarship program. Don Jackman moved that this application be accepted for use with some modification for the ABGA, that the Scholarship Program would offer two \$500 scholarships to applicants who are members of the Junior ABGA, the ABGA and/or a member of an immediate ABGA-member family and who are seniors in high school and college students who are registered in an agricultural college in the fall of the year in which they are applying, that an individual student may receive the scholarship only one time, and that the recipient of the

scholarship would be selected by a committee of three members who do not have children of an eligible age for the scholarship. Jimmy Day seconded the motion. The motion carried.

Monty Mohon, publisher of the Boer Goat International, was present to discuss a possible change in format for the magazine because ad revenues have decreased.

Lynn Farmer moved that the Board of Directors give complimentary memberships to Angelo State University and A&M Research Center. Jimmy Day seconded the motion. The motion carried.

The Board of Directors went into Executive Session.

W.E. Whitehead announced that Bryan Payne from the Canadian Boer Goat Association had requested that Canadian Boer goats be registered first in the Canadian association before registration in the ABGA. He also announced that Bootie Malan will have a tour of South African Boer goat farms for whoever would be in South Africa before their annual show.

The Board gave Linnelle Wilson a directive to notify the membership that the alphabet letters I, O and Q would be dropped from the ear tattoo identification in the coming years.

W.E. Whitehead announced the next Board of Directors meeting would be January 15, 1996, in Brownwood. Mike Masters moved that the meeting be adjourned. Ernie Schwartz seconded the motion. The motion carried, and the meeting was adjourned at 6:50 p.m.

Respectfully submitted,

Margie Osterman